



## Q1 Report<sup>1</sup>

# Sales Revenues of nearly USD 3.5 million Backlog as of March 31 of USD 6,766 thousand

Rishon Le Zion (Israel) – Payton Planar Magnetics Ltd announced today its financial results for the first quarter of 2008 (three-month period ending 31 March 2008).

Total sales revenues for Q1 2008 almost totaled USD 3.5 million leading to a net profit of USD 593 thousand. The sales volume was primary affected by the end of life cycle of a few substantial high volume projects.

In the first quarter, Payton Planar further targeted telecom, automotive, industrial and military companies in North America, Japan, Taiwan and South Korea. The order and purchase backlog as of March 31, 2008 amounted USD 6,766 thousand.

#### Operational highlights in Q1 2008

In Q1, the company continued to focus a part of the efforts on the development of the infrastructure in the US and Israel. Payton America is expected to leave its current leased location and to complete the transfer to its new owned premises in Deerfield Beach, South Florida, USA on June 2008.

During the first quarter, the parent company Payton Industries signed a Memorandum of Understanding with ACP Advanced Cores Production (ACP) to acquire 100% of ACP's shares. ACP is a private Israeli company manufacturing and marketing amorphous magnetic cores, mainly for the transformers industry. In May 2008, after performing a technical, financial and legal due-diligence, Payton Industries decided not to proceed with the acquisition since the transaction would not serve Payton Planar's interests. The company will continue to evaluate potential acquisitions that correspond with their business strategy to invest a fraction of the cash into M&A opportunities to extend the core business with synergetic product lines.

## Key financial highlights for Q1 2008

### Sales revenues

Sales for the quarter ended March 31, 2008 amounted to USD 3,429 thousand compared with USD 4,575 thousand in the three-month period ended March 31, 2007. The sales decrease is attributable to the fact that few high volume projects, of formerly substantial customers, reached their end of life cycle.

The sales were generated primarily from telecom companies and from industrial and military applications manufacturers. In Q1, only one customer represented more than 10% of the revenues showing a contribution of 17,6% to the company's consolidated sales.

#### Cost of sales & gross result

Cost of sales decreased accordingly from 2,305 thousand in Q1 2007 to USD 2,064 thousand last quarter. A portion of the expenses included in the cost of sales could not be reduced in parallel to the sales decrease, leading to a lower gross profit in the first quarter: the gross profit amounted to USD 1,365 thousand compared with USD 2,270 thousand in Q1 2007. The gross margin evolved from 50% to 40%. In addition, the devaluation of the USD in relation to the local currency caused an increase in the Group's labor costs. Since Payton is subcontracting Chinese ventures, the devaluation of the USD in relation to the Chinese currency also impacts the cost of goods sold.

### **Expenses**

In Q1 2008, *General & Administrative* (G&A) *expenses* stabilised at USD 447 thousand (USD 453 thousand in Q1 2007). The level of the costs is influenced by the decrease in exchange rates of the USD in relation to the NIS causing an increase in these expenses when presented in USD.

<sup>&</sup>lt;sup>1</sup> The condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting". They do not include all the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements as at December 31, 2007.

Selling & Marketing expenses decreased from USD 381 thousand in Q1 2007 to USD 313 thousand this quarter. Marketing efforts were concentrated on the participation in trade fairs like the APEC 2008- exhibition in Austin (Texas, U.S.A), the Electronica & Productronica China 2008 with PCIM -exhibition (Shanghai, China) and the "Technology Hitech 2008" -exhibition (in Tel-Aviv, Israel). *Development costs* increased from USD 158 thousand to USD 190 thousand reflecting the company's increased focus in its R&D department.

### Operating & financial result

The total operating profit before the financial result for Q1 2008 amounts to USD 417 thousand compared to USD1,278 thousand in Q1 2007. For the three months period ended March 31, 2008 Payton Planar stabilized its financial profit to USD 73 thousand compared to USD 86 thousand in Q1 2007.

#### Taxes on income

The Company prepares its tax reports to the Israeli tax authorities in New Israeli Shekel ('NIS'). During the three-month period ended March 31, 2008, as a result of the decline in the exchange rate of the dollar, the company accumulated losses in its tax report and recorded a net tax benefit (income) of USD 103 thousand (compared with a net tax expense of USD 234 thousand in the three-month period ended March 31, 2007).

### Result of the period

The total result for Q1 2008 was a net profit of USD 593 thousand or earnings per share of USD 0.03 per share.

#### Cash, financial and cash flow position

Cash and cash equivalents, Marketable securities and Short-term Deposits amounted to a total of USD 17,081 thousand as at March 31, 2008 compared to USD 15,876 thousand as at December 31, 2007 and USD 12,559 thousand as at March 31, 2007. This increase resulted mainly of the cash flow provided by operating activities including net income for the period. As at March 31, 2008 the Marketable Securities, amounting to USD 4,346 thousand, are comprised of Bonds and Preferred Stocks.

#### Outlook

Order and purchase backlog as of March 31, 2008 were USD 6,766 thousand; compared to 3,903 thousand at the end of December 2007. The backlog is composed only of firm orders. The management estimates that most of the backlog as of 31.03.08 will be supplied until end of December, 2008.

The complete financial statements are available for downloading in the investors section of www.paytongroup.com

For more information, please visit Payton's web site at www.paytongroup.com or contact Michal Lichtenstein, CFO at 00- 972-3-9611164 -Michal@paytongroup.com or Alexandra Niehe at 00-32 57-21 44 54 - aniehe@citigate.be

## Payton Planar Magnetics Ltd.

## **Condensed Interim Consolidated Statements of Income**

Condensed Interim Consolidated Statements of Income		
Q1 ended March 31 - unaudited	2000	2007
\$ thousands	2008	2007
Revenues	2 420	1 575
Cost of sales	3,429 -2,064	4,575 -2,305
Gross profit	-2,064 1,365	-2,303 2,270
Gross profit	1,303	2,270
Development costs	-190	-158
Selling and marketing expenses	-313	-381
General and administrative expenses	-447	-453
Capital gain on sale of fixed assets	2	-
Capital gain on call of those accord	_	
Operating income	417	1,278
Finance income	162	117
Finance expense	-89	-31
Profit before income taxes	490	1,364
	400	00.4
Income taxes	103	-234
Net profit for the period	593	1,130
Net profit for the period	393	1,130
Number of shares	17,670,775	17,670,775
Basic and diluted earnings per ordinary share (in \$)	0.03	0.06
Condensed Interim Consolidated Balance Sheets Unaudited	2008	2007
Unaudited \$ thousands		
Unaudited \$ thousands Current assets	22,512	18,751
Unaudited \$ thousands Current assets Cash and cash equivalents	<b>22,512</b> 9,350	18,751 8,293
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities	<b>22,512</b> 9,350 4,346	18,751 8,293 919
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits	<b>22,512</b> 9,350 4,346 3,385	18,751 8,293 919 3,347
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable	<b>22,512</b> 9,350 4,346 3,385 3,164	18,751 8,293 919 3,347 4,176
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable	<b>22,512</b> 9,350 4,346 3,385 3,164 188	18,751 8,293 919 3,347 4,176 47
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory	<b>22,512</b> 9,350 4,346 3,385 3,164 188 2,079	18,751 8,293 919 3,347 4,176 47 1,969
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186	18,751 8,293 919 3,347 4,176 47 1,969 1,147
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186	18,751 8,293 919 3,347 4,176 47 1,969 1,147
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617
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Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets  Current liabilities	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets  Current liabilities Non-current liabilities	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698 4,872 140	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets  Current liabilities Non-current liabilities Shareholders' equity	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698 4,872 140 19,686	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898 4,372 215 15,311
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets  Current liabilities Non-current liabilities Shareholders' equity Share capital	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698 4,872 140 19,686 4,836	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898 4,372 215 15,311 4,836
Unaudited \$ thousands Current assets Cash and cash equivalents Marketable securities Short-term deposits Trade accounts receivable Other accounts receivable Inventory Non-current assets Deposits Other investment Property, plant and equipment, net Deferred taxes Total assets  Current liabilities Non-current liabilities Shareholders' equity Share capital Share premium	22,512 9,350 4,346 3,385 3,164 188 2,079 2,186 5 348 1,502 331 24,698 4,872 140 19,686 4,836 8,993	18,751 8,293 919 3,347 4,176 47 1,969 1,147 6 348 617 176 19,898 4,372 215 15,311 4,836 8,993

#### Condensed Interim Consolidated Statements of Cash Flows

Q1 ended March 31 - unaudited \$ thousands	2008	2007
Net operating activities  Net profit for the period  Adjustments to reconcile net income to net cash generated from operating activities:	593	1,130
Depreciation	53	53
Capital gain on sale of fixed assets	-2	-
Increase (decrease) in employee benefits	16	21
Deferred taxes	-209	-9
Finance expenses from transactions with controlling shareholder	-	-
(Gain) loss on marketable securities	-11	-4
Translation differences in respect of cash and cash differences  Decrease in trade receivables	-51 1,113	-10
(Increase) decrease in other accounts receivable	1,113 -43	1,117 21
Increase in inventory	-43 -97	-25
(Decrease) increase in trade payables	-308	-29
Increase in other payables and tax liability	243	398
Cash flows generated from operating activities	1,297	2,663
Investing activities		
Purchase of marketable securities, net	-707	-501
Investment in property, plant and equipment	-169	-136
Investment in deposits, net	-200	-1,012
Proceeds from sale of fixed assets	15	4 040
Cash flows used for investing activities	-1,061	-1,649
Increase in cash and cash equivalents	236	1,014
Cash and cash equivalents at beginning of period	9,063	7,269
Translation differences in respect of cash and cash equivalents	51	10
Cash and cash equivalents at end of period	9,350	8,293

#### Note:

This press release contains certain forward-looking statements and information relating to the Company that are based on the beliefs of the Management of the Company as well as assumptions made by and information currently available to the Management of the Company. Such statements reflect the current views of the Company with respect to future events, management emphasize that the assumptions does not in any way imply commitment towards realization. The outcome of which is subject to certain risks and other factors which may be outside of the Company's control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described herein as projected, anticipated, believed, estimated, expected or intended

#### About us

Payton Planar Magnetics Ltd., an Israeli-based high-tech company, designs, manufactures and markets Planetics<sup>®</sup>, its customized line of planar transformers and inductors to Original Equipment Manufacturers and their suppliers of power electronics. The group currently employs 160 people (including executive officers). Planar Magnetic Components are used in end products in various industries, including Telecommunications, cellular infrastructure, welding machines, Military/Avionics, portable equipment and consumer goods. Planar Magnetics is a revolutionary design technology that is superior to conventional transformers and inductors, and has already been accepted by electronics design engineers as the state-of-the-art in high frequency power electronics design. Payton Planar Magnetics is a subsidiary of Payton Industries, headquartered in Israel, and has manufacturing and marketing operations in Israel and in the United States. Payton Planar Magnetics is publicly traded on the Euronext stock exchange in Brussels (ticker: PAY).